

present

**7th Annual
German Ship Finance Forum**

Where Will The Capital Come From?

February 27 & 28, 2008

Hotel Grand Elysee – Hamburg

Private Equity – A Primer
A pre-conference workshop
February 27th – 2:00 - 5:00 PM

With vessel prices at all time highs, bank liquidity drying up and the public equity markets unstable, the role of private equity is more important now than ever before.

In this mission critical session, shipowners and commercial bankers can learn how to access private equity, what valuation metrics to use, techniques on crafting incentive fees, the mechanics of control - and how private equity can help you get your deals done!

Chairman's Opening Remarks

Michel Bourgerie, Head of Advisory, M&A Services, DVB Bank

Setting the Stage – Analysis and Trends of Private Equity Deals in Shipping

Nora Huvane, Managing Editor, Marine Money

Getting in Depth

Nanakjeet Singh Bajwa, Vice President, Fortress Investment Group

In 2007, Fortress co-invested in more than a dozen handysize bulk carriers with Clipper Group. Discover the shipping strategy of one of the world's largest equity funds.

Kevin Kennedy, CFO, Synergy Marine

Kevin works for Synergy, a private owner of containerships, and will address how to access private equity capital.

Fabrizio Vettosi, CEO, EFIG Private Equity Fund

In November, Milan based Efibanca received authorization from the Bank of Italy to launch this new fund. Set to raise up to Eur. 80mm, for investments in the shipping and logistics sectors in Italy.

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Finance Forum**

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February 27, 2008 –

Special afternoon workshop on Private Equity

February 28, 2008 – Defining the Future

*Capital Demands of the Global Shipping Industry...
And Determining Who Will Supply it*



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Jose Elverdin, Jr., President, Argenmar

The limitations of private equity financing of Latin American water-borne logistic projects. The joint venture approach. What are the partners looking for? Argenmar, a distinctive case.

Alex G. Taylor, Sr. Vice President, SSY Capital

In 2007 SSY Capital arranged over \$250 million in lease and highly leveraged debt financings. Alex will discuss how shipowners can use leasing structures as a way to facilitate private equity investment into vessels.

Ted Horton, Capital Markets Group, Seward & Kissel

One the most challenging elements of concluding private equity deals is simply structuring deals that work for both sides. Issues such as control, buy/sell decisions, incentive/management fees can be deal killers - even when both parties are keen to proceed. Benefit from the experience of one of the most active legal advisors in this arena.

5:00 Cocktail Reception

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