

Virtual Norway Ship & Offshore
Finance Forum

Thursday, October 29, 2020

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BAHR

Session 1

3:00 PM Oslo 10:00 AM New York

3:00 PM – 3:45 PM

Merkur Market: What Ship & Offshore Owners Should Know About this Hot Source of Capital

Merkur Market in Oslo, offering companies and their owners one of the fastest admission processes in Europe, has attracted record-high admissions with close to 30 listings since June, including that of offshore heavy transport and installation contractor OHT. During a recent week, there was a Merkur Market deal every day. In this session, expert market players will summarize key aspects of the trend and where shipping and offshore might fit.

- **Listing requirements and process**
- **Market dynamics, investor universe and key commercial aspects**
- **Regulatory regime and transaction structure**

Eirik Høyby Ausland, EVP Primary Market, Head of Listing Norway,
OSLO BØRS

Kristian Fredrik Sørvig, Investment Banking, ABG Sundal Collier
Lars Knem Christie, Partner, BAHR

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Session 2

4:00 PM Oslo 11:00 AM New York

4:00 PM – 4:45 PM

Executive Update: Ship Recycling, ESG and Ship Finance

Increasingly, banks, pension funds and other financial institutions are taking into account environmental, social and governance factors when selecting clients. A key part of the industry's value chain, ship recycling is an area of focus. The Responsible Ship Recycling Standards (RSRS) are one example of the desire on the part of capital providers to minimize the impact on the environment and society that results from poor ship recycling practices. Recycling standards and expectations are a moving target that ship and offshore owners must understand, monitor and be prepared for. In this session we address:

- **Responsible Ship Recycling Standards Overview**
 - Background / reasons for RSRS initiative
 - Latest Developments / Requirements/Targets
 - Feedback from Clients / Success Rate
- **Impact on Access to Capital**
- **Cautionary Examples: Reputation, Fines & More**
- **What Ship & Offshore Owners Should Expect / Prepare For**

Stephan Vetter, Senior Vice President, KfW IPEX-Bank GmbH -
Maritime Industries

Knut Ola Skotvedt, Senior Vice President, DNB Bank ASA,
Ocean Industries

Joachim Nahem, Partner, The Governance Group

Moderator: Hoyoon Nam, Partner, Corporate Finance Group,
Seward & Kissel LLP

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