

MARINE
M O N E Y

Greater Bay Area Ship Finance Forum Virtual Conference Tuesday 8 June 2021

Prime Sponsor

Invest**HK**

Corporate Sponsor

 **CRÉDIT AGRICOLE**
CORPORATE & INVESTMENT BANK

Session 1

09:00 Greater Bay Area: Connecting Economies, Trade and Sustainability

China's Greater Bay Area initiative aims to enhance Hong Kong's status as an international maritime centre, develop high value-added maritime services such as leasing and ship finance, and provide such services to Mainland and Macao enterprises. How is the project developing and what progress has been made so far? What opportunities would be brought by the dedication in decarbonisation?

Moderator

Mr. Benjamin Wong, Head, Maritime Cluster, Invest Hong Kong

Panel

Capt. Bjorn Hojgaard, Chairman, Hong Kong Shipowners Association and Chief Executive Officer, Anglo-Eastern Univan Group

Capt. Zhou Jianfeng, Managing Director, Wah Kwong Maritime Transport Holdings Limited

Mr. Li Lianjun, Partner, Reed Smith Richards Butler

Ms. Jenny Zhang, Product Manager, Carbonbase

09:40 A Tripartite Discussion on Public-Private Partnership ("PPP") in the Greater Bay Area for the Shipping Industry

An open dialogue on the roles and initiatives by the public and the private sectors in developing shipping in the Greater Bay Area to build a community of a shared future.

Mr. Hing Chao, Executive Chairman, Wah Kwong Maritime Transport Holdings

Ms. Sandy Chan, Managing Director, Hong Kong Shipowners Association

Interviewed by

Mr. Kenneth Lam, Chairman & CEO, Credit Agricole Asia Shipfinance

Conference Organizer:

Andrew Oates, Business Development Manager, Marine Money Asia

Telephone: +65 9012 0256 • asia@marinemoney.com

www.marinemoney.com

Session 2

11:00 Introduction

Ms. Louisa Follis, Divisional Director, Dry Cargo, Clarksons Platou Asia

11:15 A Golden Age for Dry Bulk Shipping

The world's largest infrastructure build-out is just starting. Freight rates have improved significantly and the dry bulk market is booming. Owners and charterers share their insights on how long this will last and how to strategically position for future gains.

Moderator

Mr. Kevin Oates, Managing Director, Marine Money Asia

Panel

Mr. Mats Berglund, Chief Executive Officer, Pacific Basin Shipping Limited

Mr. Mark Young, Chief Executive Officer, Asia Maritime Pacific

Mr. Vikrant Bhatia, Executive Officer, KC Maritime

Mr. Asaf Malamud, Chief Executive Officer, Port Dragon Bulk (Portline Group)

Mr. William Fairclough, Managing Director, Wah Kwong Maritime Transport Holdings Limited



Session 3

13:00 An Outlook on the Commercial Principals in Hong Kong

The Government of Hong Kong has commissioned a dedicated task force to study and recommend the tax concession proposals with a view to attracting more shipping commercial principals (such as ship managers, ship brokers and ship agents, etc), thereby sustaining the effective development of the high value-added maritime services sector. What makes HK the ideal place for the commercial principals to grow their business?

Moderator

Mr. Edward Liu, Partner, Hill Dickinson and Principal Representative, China Liaison Office, International Chamber of Shipping

Panel

Mr. Angad Banga, Chief Operating Officer, Caravel Group

Mr. Wellington Koo, Executive Director, Valles Steamship

Mr. Martin Rowe, Managing Director, Clarksons Platou Asia

13:30 Funding Shipping in Transition: New and Traditional Sources of Capital

Ship finance sources in 2021 range from traditional banks financing leading owners at about 2% to alternative financiers using credit funds and leasing at 10%. The pricing gap in ship finance has never been greater, providing a host of options for shipowners but also a cautionary message about cashflow sustainability. Asian based finance providers from across the financing spectrum discuss trends in 2021.

Moderator

Mr. Christoforos Bisbikos, Partner & Head of Hong Kong, Watson Farley & Williams

Panel

Mr. James Tong, Head of Global Shipping & Logistics APAC and Japan and Head of Diversified Industrials China, Citi

Mr. Gwenael Delattre, Director, Head of Shipping & Offshore, Asia Pacific, Societe Generale

Ms. Stephanie Leow, Executive Director, Shipping Finance, Global Credit Markets, Standard Chartered Bank