

VIRTUAL SHIP FINANCE WEEK



SEPTEMBER 21-24, 2020

Marine Money's Virtual Ship Finance Week

Let's kick off the start of the post-summer business year together!

From September 21-24, Marine Money will host the largest, most comprehensive globe-spanning ship finance event in history. With anticipated attendance in excess of 3,000 top shipping decision makers around the world, this special event represents an unparalleled opportunity for the industry to come together and connect for business development, networking, and market intelligence.

Virtual Ship Finance Week 2020 will be a global, digital event co-produced by our USA and Singapore offices and will be a combination of content from our New York ESG forum and Singapore's Marine Money Asia Week conference which were both scheduled for September. We will have up to two webinar sessions per day, each at a time that straddles time zones in America, Europe and Asia. We are very excited to use this opportunity to bridge the world and attract a global audience.

The webinar sessions will be free of charge and registration links are included in this agenda document. Attend as many sessions as you choose to!

Going virtual provides new and exciting opportunities for our sponsors, allowing companies to reach a larger, global audience, grow their contact database, have their brand name and content contribution permanently available for replays on our website and social media channels and target their message more effectively than ever before.

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Partner Sponsor of Marine Money ESG



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MONDAY, SEPTEMBER 21, 2020

SESSION 1

5:00 AM New York – 10:00 AM London –
5:00 PM Singapore

Singapore: Premier Maritime Cluster, Innovative Hub for Shipping, Global Example of State Support for a Critical Industry

For the seventh consecutive year, Singapore has retained its position as the world's most important international shipping center on the Xinhua-Baltic International Shipping Centre Development (ISCD) Index. This position is attributable to its geographical location, shipping industry ecosystem and supportive government policies as well as the Maritime and Port Authority's support and investment in maritime education, R&D and new technologies for shipping.

Moderator

Abhishek Pandey, Global Head, Ship Finance, Standard Chartered Bank

Panel

Caroline Yang, President, Singapore Shipping Association (SSA)

Tan Woei Tyng, Director, International Maritime Centre, Maritime and Port Authority of Singapore (MPA)

Alice Chern Chern Gwee, Director, Equity Capital Markets, Global Sales & Origination, Singapore Exchange (SGX)

Su Ling Lu, Head, Baltic Exchange Asia

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TUESDAY, SEPTEMBER 22, 2020

SESSION 2

5:00 AM New York – 10:00 AM London –
5:00 PM Singapore

Shipping in the New Normal: Understanding market drivers at a time of heightened uncertainty

David Jordan, Regional Director Asia, MSI

The Attraction of Shipping Equities

Hubertus Clausius, Portfolio Manager, Seahawk Investments

Resilience in Adversity: Operations, Investments and Finance

The shipping markets have had a rollercoaster 2020 so far and little clarity remains for the months ahead. Shipowners and operators comment on operations, investments and finance and whether any degree of predictability is possible for 2021 and ahead.

Moderator

Dimitris Belbas, Managing Director & Head of Shipping Finance, Seafin

Panel

Tan Chor Yang, Head of Group Finance, AET Tankers

Markus Wenker, Chief Financial Officer, FSL Trust

Alan Hatton, Managing Director, Foreguard Shipping

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SESSION 3

10:00 AM New York – 3:00 PM London –
10:00 PM Singapore

(Specific topic times below based on NY time)

The adoption by industries across the globe of continuously evolving best practices in **Environmental Social and Governance** (ESG) standards of corporate behavior, whether driven by management, shareholders, lenders or customers has increasingly been at the core of identifiable value creation. Shipping companies which have embraced metrics associated with delivering best in class environmental performance, inclusive and supportive social policies, transparent and aligned governance have proven superior value and will in the future benefit from a raft of commercial, financial and equity benefits. Our two days of **ESG** webinars seek to align company ambitions and the expectations of capital, in particular how the industry and finance sources can collaborate on the vital goal of reducing the IMO and Paris Accord CO2 reduction targets, a challenge strongly embraced by those leading the way in the pursuit of **ESG** led performance and value creation.

10:00 AM

ESG Session Welcome

Jim Lawrence, Chairman, Marine Money

10:05 AM

Opening Keynote: ESG Analysis and Impact Investing: The Future of Finance

Investor demand for ESG integration in investment strategies continues to accelerate thanks to a profound shift in attitudes around social and environmental stewardship. This, coupled with the fact that transparency, accountability, and the enhanced analytical lens of ESG produces superior results. In this opening session, Erika Karp, Founder and CEO of Cornerstone Capital and founding Board member of the Sustainability Accounting Standards Board, shares her perspective on the \$3 trillion market for ESG analysis and sustainable investing strategies. She will help navigate the landscape of this rapid evolution of the capital markets.

Erika Karp, Founder and CEO, Cornerstone Capital Inc.

Registration is [free of charge](#).

Please register by clicking on the registration links under each session separately in the Agenda.

10:25 AM

ESG Investing & Shipping: A Roadmap for the Future

In this session, a leading panel of investors, lenders and ESG ratings company share their experiences, perspectives and advice for the shipping industry.

- What ESG Investors Want
- How Shipping Can Access ESG Capital
- Key Standards, Ratings & Metrics Shipping Companies Must Embrace
- Deals Done to Date
- Developing transactions to generate value

Moderator

Jim Cirenza, Managing Director, DNB Markets, Inc.

Panel

Ravi Varghese, ESG Investor, Epoch Investment Partners

Pat Welch, Chief Credit Officer, Kroll Bond Rating Agency, Inc. (KBRA)

Joachim Nahem, Founding Partner, The Governance Group

Nina Ahlstrand, Head of Sustainable Finance, DNB Markets

11:15 AM

Best in Class – Leading Shipping CEOs and CFOs Share their ESG Actions

In this session, world leading shipping companies share the specific steps they are taking to meet IMO carbon reduction targets and exceed the ESG requirements of employees, shareholders, charterers, lenders and other stakeholders.

Moderator

Jim Cirenza, Managing Director, DNB Markets, Inc.

Panel

Hugo De Stoop, Chief Executive Officer, Euronav NV

Ted Young, Chief Financial Officer, Dorian LPG Ltd.

Kenneth Hvid, President & Chief Executive Officer, Teekay Corporation

Anthony Gurnee, Chief Executive Officer, Ardmare Shipping Corporation

Gary Vogel, Chief Executive Officer, Eagle Bulk Shipping Inc.

12:00 NOON

Closing Remarks for today's ESG Session

Jim Lawrence, Chairman, Marine Money

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WEDNESDAY, SEPTEMBER 23, 2020

SESSION 4

**5:00 AM New York – 10:00 AM London –
5:00 PM Singapore**

Status of European Banks in Asia and Options for Asia-based Finance

Moderator

Mei Lin Goh, Partner, Watson Farley & Williams

Panel

Kheng Sin Chu, Executive Director, Structured Finance, Standard Chartered Bank

Philip Clausius, Founder & Managing Partner, Transport Capital

Erik Strømsø, Managing Director, Pareto Securities Asia

Axel Siepmann, Managing Partner, Braemar Naves

Klaus Schmidberger, Vice President, KfW IPEX-Bank GmbH

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SESSION 5

**10:00 AM New York – 3:00 PM London –
10:00 PM Singapore**

(Specific topic times below based on NY time)

10:00 AM

ESG Session Welcome

Jim Lawrence, Chairman, Marine Money

Decarbonization

How it will be Achieved, How it Can be Financed

10:05 AM

Setting the Stage: Strategies for Getting the Shipping Industry to Zero

The shipping industry delivers the essentials of life for billions of people but, without action, is forecast to be responsible for approximately 17% of global carbon dioxide (CO2) emissions by mid-century. De-risking investment in the sector is going to need unprecedented coordination, and a recent report by Shell and Deloitte, Decarbonising Shipping: All Hands on Deck, sets out to understand the views of senior executives across the shipping market on the barriers and potential solutions to decarbonizing shipping, aiming to drive more common understanding and catalyze action.

Karrie Trauth, General Manager, Shipping & Maritime Americas, Shell

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10:15 AM

**From Newbuildings to Retrofits to Fuel:
A Shipping CEO's Perspective on
Managing the Future**

Lois Zabrocky, President & CEO, International Seaways, Inc.

10:30 AM

**Case Studies of Success: Learning from Profitable
Transition Stories from other industries**

David Clamage, Managing Director, Saulsbury Hill Financial and
Consultant, Generate Capital

10:45 AM

**Managing the Transition: From Zero Emission Fuels
to The Marsoft MIT Labs Retrofit Study**

Bringing the power of scale, profits and Co2 Reduction to owners and financiers.
Dr. Arlie Sterling, President, Marsoft, Inc.

**Show me the Money: How the Transition to
Decarbonization will be Financed**

*Getting to Zero will be a process and capital providers will play a key role in
helping the industry meet its decarbonization objectives, but capital requires
a return. In this session, we explore the specific sources of capital available
to decarbonization efforts.*

11:00 AM

**Financing the Transition: Funding Sources
Panel Discussion**

- Real world steps in the GtZ transition. Banks and Financial institutions building on the Poseidon Principles collaborative structures funding the effort.
- Transition Finance, KfW's retrofit finance option
- Sustainable linked loans and Green Bonds
- The Role of Government Support in Financing Decarbonization

Moderator

Ted Jadick, Jr., President & CEO, DNB Markets, Inc.

Panel

Nina Ahlstrand, Head of Sustainable Finance, DNB Markets
Amit Puri, Managing Director, Global Head, Environmental &
Social Risk Management, Standard Chartered Bank
Sebastian Blum, Director, Maritime Industries, KfW IPEX-Bank GmbH
Menno van Lacum, Green Shipping Fund
Julian Proctor, Managing Director, EnTrust Global

11:40 AM

Q&A

11:55 AM

Closing Remarks for today's ESG Session

Jim Lawrence, Chairman, Marine Money

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THURSDAY, SEPTEMBER 24, 2020

SESSION 6

**5:00 AM New York – 10:00 AM London –
5:00 PM Singapore**

**Inspecting Ships in a COVID World: Remaining on
Top of Safety and Technical Issues**

Nick Owens, CEO, Idwal

**How Shipping Can Bounce Back in a World Shaken
by an Unprecedented Crisis?**

Moderator

Andrew Hoare, Divisional Director, Tankers & Gas, Pacific
Carriers Limited

Panel

Rahul Kapoor, Global Head, Commodity Analytics & Research at
Maritime & Trade, IHS Markit

Arjun Batra, Group Managing Director, Drewry

Matthew Blake, Director, Business Development, Teekay
Corporation

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