9th Annual
Hong Kong Ship Finance Forum
Renaissance Harbour View Hotel Hong Kong
Thursday, 7 April 2016

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China Ship Survey
Marine Money Business Model
A Commitment to the Industry’s Success

Deal Databases
Company Focused
Global Coverage
Geographic Focus
Consulting
Forums
Publications

Marine Money
Bridging Shipping with Capital Markets

MARINE MONEY
OFFSHORE

Official Guide to Ship & Yacht Registries
Marine Money Statistics

Marine Money Asia
Bridging Shipping with Capital Markets

THE MOST INTERESTING PEOPLE IN MARINE FINANCE ARE INTERESTED IN MARINE MONEY...

Marine Money Magazine – 40,000 page views
Web Newsletters 10,000 page views
20,000 Books in Print!
Online Database of 4,600+ deals worth $1.3 trillion

Subscribers by Geographic Region

Source: Marine Money International

2014 Shipping Portfolio League Table

Source: Marine Money International
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ASIA FORUM SCHEDULE 2016

7th April 2016
12th May 2016
20th / 21st September 2016
2nd November 2016

9th Hong Kong Ship Finance Forum
1st Japan Ship Finance Forum
15th Singapore Ship Finance Forum
10th Korea Ship Finance Forum
7th China Ship Finance Forum

Hong Kong
Tokyo
Singapore
Busan
Shanghai
Marine Money: In An Evolving Marketplace

Today More Than Ever Before.

Ship Owners

Business Intelligence

NETWORKING

Forums

Capital Providers
Although the sums invested in private equity are large, they continue to be dwarfed by conventional funding. *Marine Money* estimates that banks continue to provide up to $250bn a year in debt finance to shipowners, limiting the potential for private equity alone to stoke a bubble.

“...” – *Financial Times*, October 27, 2013

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National Shipping Co. of Saudi Arabia, an operator of crude and chemical tankers, may expand its tanker fleet by purchasing so-called Very Large Crude Carriers, a company official said. “Our strategy is to grow,” Saleh Al-Shamekh, President of Oil and Gas, said in an interview at the *Marine Money* conference in Dubai.


“The yuan could be fully convertible in the next five years,” a leading HSBC financial expert said yesterday. Donna Kwok, the bank’s economist for Greater China, thought the Yuan “would be fully convertible by 2015-2017 at the earliest.” Speaking at the *Marine Money* conference yesterday, Kwok said some signs of convertibility had been seen…” – *Keith Wallis*, ‘Yuan may be fully convertible in 5 years’, *South China Morning Post*, March 19, 2011

VLCCs are geared for growth

Growth in spot earnings and growth in commercial deals illustrate a new era for VLCCs. . . Reports emerging from the *Marine Money* event in New York suggest that crude tankers are the segment attracting most attention from lenders. – *Lloyd’s List*, June 17, 2015

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Marine Money’s best…

Now, what a week that was in New York City with the shipping and finance world’s top brass three day *Marine Money Week* Conference (16-18 of June) at the Pierre Hotel. I guess the pace was set earlier on this year in London during the *Marine Money*’s Capital Formation for Shipping event! – *All About Shipping website*, June 24, 2015
New In 2016

1. NEW MARINE MONEY WEBSITE
   - Easier access to our online database
   - New data analytics software bringing you the most up-to-date shipping deal transactions
   - User friendly layout and easy navigation

2. EXPANSION IN CHINA & SE ASIA
   - Growing our forum sponsor and delegate participation in China & SE Asia
   - Growing our MM Magazine and MM Asia Newsletter distribution in China & SE Asia

3. RE-ESTABLISHING OUR PRESENCE IN JAPAN
   - Our first Marine Money Japan Ship Finance forum in 5 years to be held in Tokyo on 12th May 2016 at the Imperial Hotel.
Please Keep in Touch…

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